### Inventions of the War Will Mean More in Peace And Make World Richer

Dirigible Balloon Made a Success by "Sun Gas," an American Discovery, Observes Scientist-Author in New Book-Liberty Motors Now Used to Drive Giant Planes-Talking in Air Made Possible by Audion-Application of Camouflage Will Aid Mariners, Railroad Engineers and Motorists.

REE American inventions—the submarine that carried the war into the sea, the airplane that brought it into the skies, and the machine gun that drove it into the ground-controlled the character of the fighting in the world conflict, points out A. Russell Bond in his ak, "Inventions of the Great War," published by the Century Company.

This book by the editor of the Scientific American carries with it the iction that many of the inventions described will mean even more to e world in peace than they did in war. If necessity is the mother of cention, time must be the father of it, for only with time can compicte

explains, to boast of American "The inventions we had nore, they were in the hands of a fined and unscrupulous foe, and we found before us the task of oversing the way machines that we

Mr. Bond holds the tank to be the important invention of the war, d while granting it to be a British on recalls the fact that it was ed by the sight of an American or at an acricultural exhibit in m. It had been invented, or at my rate perfected, by Benjamin Holt Peoria, Ill, "Little did Mr. Holt writes Mr. Bond, "as he thed his powerful mechanical hants at work on the vast Western at fields that they, or their offng, would some day play a leading in a war that would rack the

Col. E. D. Swinton of the British my produced one of the tractors, military engineers began designon the caterpillar belts. To chine were made in differstories and the Germans had no ng of what was going on until saw the strange monsters 15, 1916. Afterward, when the ns attempted to duplicate the poor and cumbersome imi-

ce America invented the magun and also barbed wire, and lion for the tank with which to tramwire entanglements and g produced by our Allien," relar to the French baby tank, but wards her. re we could put these into servthe war ended. The tanks we ject of this comment: so effectively at St. Mihiel bed by the French."

ing the machine-gun can be claimed find no useful application; but it was hip to become a British subject. The how to make them conspicuously visfear who turned the trick. John M. will show up more clearly in foggy Browning was born in Ogden, Utah, weather, thereby reducing the danger where his father had a gun shop. We of collision. We know, too, how and that it was the Browning masugh the Argonne Forest.

The long-range gun that shelled drivers." Paris cannot be called a great invention, declares Mr. Bond, because it Great War" reaches this conclusion: was of little military value. After that the United States Ordnance Depart-108 miles, although there was no in- were some which, although primarily that they possessed the ability to ntion of constructing such a gun.

aroyed the Belgian forts that the For this war was not one of mere Germans provided one of the sur-prises of the war. The difficulty of as they never thought before. It infiring grape-shot at long range has tensified their inventive faculties, and as a result the world is richer been overcome by the making of a in many ways." ell that is really a gun in itself. The shell, loaded with grape-shot, is fired over the lines of the enemy, where it

mlay a very important part in trench marfare for the reason that flamethrowing apparatus had its draw-There was always danger to held a convention there recently. man who carried it. The "fire ld be burned to death. lafter the war started, the Harth

author observes, it began to be realized that there were four distinct classes of work for the airplane to on to the world had been developed do-scouting, artillery, spotting, batellously in other lands. Further- tling and bombing, and that each called for a special type of machine. One of the productions of military aeronautics was a puncture-proof gasoline tank, made of soft rubber with a thin lining of copper. The Germans built an armored battle-

> it did not prove very successful. The Zeppelins were a failure because they depended for their buoyancy on a highly inflammable gas. Now American chemists have discovered hellum, or "sun gas," the one element looking to make the dirigible balloon a real success.

plane known as the flying tank, but

The Liberty Motor finished at Washington on July 4, 1917, was too heavy for a light battle plane, but excellent for other planes. In the later development of flying boats, four of these motors were used to drive a giant plane of the NC type. The automatic scaplane that served as a target for aerial gunners in training was another development. Sent up an armored body to be carried without a pilot, it would fly at the rate of forty to fifty miles an hour the plan a secret different parts until its supply of gasoline gave out. when it would drop into the sea.

Planes were used for other purposes than fighting during the war-for one there was the flying ambuing out of the mists of No lance. Mall is now carried through an's Land in the early morning of the air; in Europe huge bombing machines are being used for passenger service between cities, and sh tank, they succeeded only in here as well as abroad police are being trained to fly.

Talking in the sky has been made possible by the audion, an American invention. It was devised by De America furnished the inspira- Forest in 1906, and finally developed by engineers of the Bell Telephone Company. It is also possible to near out machine guns, naturally sounds under the water, thanks to expected our army to come the hydrophone. Sound detectors dewith something better than any- veloped during the war may be the means in future of saving many ships marks Mr. Bond. "We did turn out from collision or running on rocks number of heavy machines pat- in foggy weather. The radio compass ed after the original British tank, also finds its peace-time application with armor that could stand up as a direction-finder to pilot a ship minut heavy fire, and we also pro- into harbor, and also to tell whether ed a small and very speedy tank another ship is coming directly to-

The work of camouflage is the sub

"While in war safety lies in invisiin the Argonne Forest were sup- bility, in peace the reverse is true. Now the war is over, it may seem The honor of inventing and develop- that the work of the camoufleurs can America, even though Hiram impossible to learn how to make obfaxim gave up his American citizen- jects invisible without also learning waing machine-rifle filled a new ible. As a consequence, we know ed, and here again it was an Amer- now how to paint a ship so that it

learn it was a Browning pistol that to paint lightships, buoys, &c., so was used by the assassin who killed that they will be much more conthe Archduke of Austria at Serajevo, spicuous and better guides to mariners and how to color railroad chine-gun and rifle with which Amer- signals and road signs so that they troops swept the Germans back will be more easily seen by locomotive engineers and automobile

The author of "Inventions of the It was with the Howitzers that de- most serviceable in time of peace.

#### "HORSE MARINES."

streets of Salt Lake City, small part. Liquid fire, it is stated, did not Utah, when members of the United

n," however, proved effective in while "horse marines" are a novelty hair to camouflage with. And not hanger-on, was a natural, unexag- ira people for 'Cyrus's Army' and captured trenches of the in this country, many of their com- too many teeth missing. The director gerated real life type, A stream of liquid fire would rades are serving as mounted in- knows how to make the best of him. red into a dug-out, and if the fantry at Peking, China, and that sev- Dozens of men of this type who Mr. Brady, "not imitation. And we adays it is common enough to pay didn't tumble out in a burry eral troops of mounted marines are couldn't carn \$50 a month in bust- haven't time to teach extra people \$5 'and cakes,' a theatrical term now tusy rounding up bandits in



# Easy Money in the Movies

Jobs in Studios for "Extras" Without Experience or Pull

If You Are a "Type" You Can Earn From \$3 to \$10 a Day. With Cakes, Meaning Lunch, Just Walking or Sitting Around



By Zoe Beckley.

ght, 1919, by The Press Publishing Co. (The New York Evening World.)



can. That is.

made as an "extra," provided:

2. You are not what is termed in would have cluttered up the scene." screen circles "a cuff-shooter" or a "vamp."

Said William A. Brady in his cool "Over at Fort Lee there is a whole "Many inventions of our own and few are professionals. But more than fall "carelessiy above the left eye." of our Allies were not fully devel- half are everyday men and women at designed a gun with a range of oped when the war ended, and there who needed to earn, and have found intended for purposes of war, will be carn money by simply being what Striking attitudes is his life work. He tions, the famous film stars answer manners and dress they represent really being it. ome universally recognized 'type.'

Almost any refined, sympa'betic jet, all snaky and wet-looking with rule are best in 'hate roles' or sombre woman in the fifties and sixties who has the face and personality expressing motherhood and possesses finement has come into its own, even OUNTED MARINES were seen a fair wardrobe can earn from \$3 to for adventuresses and sirens. explodes and scatters a hall of loaden of for the first time in the \$10 a day as an 'extra' or in some

"Girls and youths of the Russian sorts can earn a comfortable living the type are being used a lot nowadays by simply selling the in revolutionary scenes. Scores of looks, manners and personality they in revolutionary scenes. Scores of looks, manners and personality they director is generally willing to pay I give her that he buys it for her from three to eight or even ten just because she was in his mind and from three to eight or even ten just because she was in his mind and WANT to earn your living in the movies? Of course you do:

Brady and Mr. the ranting actor has passed. Movie corners of his mouth as he gazes at Griffith, and as- actors now are as perfectly cast as you through his merciless insirucertained that it players on the speaking stage.

"When we put on Peacock Alley," these experienced gentlemen assure say, we reproduce it exactly as it is, when the strip has been developed. us that a comfortable living may be the persons appearing being abso- the director shakes his head and says. lutely correct 'types.' Formerly, cuff-shooters' and 'lady vamps' all over except putting on your hat

A "cuff-shooter," Mr. Brady explained, is a gentleman vamp of a sort. "A poseur, a fellow who thinks eyric at the top of the Playhouse: of his looks more than of his acting -and usually looks wrong at that." little village of persons who earn good He is long on hair, tending to ringmoney as 'extras' in the studies. A lets which he permits, may trains, to The eye is soutful and self-conscious Whenever possible, the "cuffshooter" leans against a mantelplece.

The old-fashioned "vamp," too, is "Take the mother type, f - instance. taboo. Sinuous ladies agiliter with Dorothy. Dark eyed actresses as a linging spangles, are now popular only in the nickel-show "fil.ms." Re-

Mr. Brudy illustrated with a photo graph showing some fifty-eight char- any kind of face goes well it it "Even more in demand is the ma- actors grouped round a gaming table, truly represents some sort of person States Marine Corps appeared as ture man of distinguished air who Only two of them were trained we see every day. We don't use cavalrymen in a parade, given in knows how to wear his clothes and players; the rest merely extras of freaks any more, or exaggerated honor of visiting Rotarians, who suggests the bank director or the the three-to-ten-dollars-a-day vari- characters. man-about-town. He must have fig- ety. But every one of them, from The sea soldiers explained that ure, of course, and at least enough dowager to debutante, from hero to 'Intolerance' he hired some 3,000 ex-

ness, knock out that much weekly in how to look and act like something meaning 'and luncheon.' An 'extra' the movies. But

movies? Of course you do:

everybody does. You have going the rounds of the studies, dohow "extra ladies" and "daning a scene here and a scene there.

Mot every pretty face, however, is dollars a day.

"The 'extra,' no matter how inexperfenced, has all sorts of chances.
ducers insist, recounting and cases of He or she not only gets used to the some other profession. And if, later "No good-she don't r "een," it is and closing the door as you leave.

somehow they never try it again. They seem to know it's no use. No one can tell what makes a screen face and what prevents it."

At the Griffith offices, Assistantto-the-Chief Long essayed at least

a partial analysis: "The best screen faces," he said, "are round, with blue eyes and retrousse features. With few excepthey are. In other words, in ..oke, is always acting the part, never in general to this description. Mary Pickford has blue eyes. So have the little Gish girls, Lillian and scenes. The public likes the laughing-face.

"But for 'extras,' persons who want to make a living in the movies and are willing not to be stars, almost

"When Mr. Griffith was screening other scenes at \$1.50 a day. But "We must have realism," reiterated prices have shot up since then. Now-

Mae and her sister Margaret got \$2 for their first day's movie work. The Gish girls, neighbors of Mary Pickford, were brought in by Mary as extras. And NOW look at them!"

The motto seems to be "First be sure you're a TYPE, then go ahead" little bit of baiting herself." the dent. She is not as anxious for mar-

belong to her. ing gentlemen" "What pays the best of ail. lovely damsels and handsome youths make ten dollars though," went on Mr. Brady, pressure a day. Without ing a button to have some photo- confidently into the camera's eye. You, directors are always on the look-

# TWO MINUTES OF OPTIMISM

By Herman J. Stich.

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#### Rocks and Rifles and Advertising

OBWEBBED yesterdays ago a nude savage was about to be attacked by a wild, famished beast.

Retreat was out of the question. Escape was cut off. Hand to hand combat was perilously impossible. He might tear a thick bough

from a tree and wield it as a club. But such tactics necessitated coming within hitting distance with the certainty of being dismembered and ripped to shreds before he might even get a chance to strike.

He had to act instantiy. In desperation he lunged at a jagged boulder on the ground and with all his strength hurled it at the murderous animal facing him. He hurled another and another until the beast, bleeding, blinded and half-stunned from the hammer like impacts, staggered about, allowing him to get away.

But the caveman? His stu-

pid brain probably comprehended he had avoided death, but he did not know he had given the impetus to the manufacture of rifles-and advertising.

To-day you are in business. Business gets slow. You lose customers. You see the stark, grim wolf of failure creeping 'round your corner heading for your door. YOU MUST DO MORE BUSINESS!

Will you go and drag customers in? Will you travel 'round and tell your people of your plight and try to get them to patronize you out of pity? What chance do you stand against the punishing advertising of your competitors?

No chance at all-unlessand this is your only salvationyou advertise with them-advertise against them-or go to the wall!

You must race at their pace or you're out of the running. And just as rocks and riffes

Affection, Not Trinkets, Is What Will "Land" Her

Use Engagement Bait?

MONDAY, JULY 7, 1919

NO, DECLARES JUDGE FRESCHI

Should a Girl's Suitor

Holds That Presents Offered as Bait Ought to Lose the Game of Love-Of Course, It's All Very Well to Give Dolly a Purse-But Watch Out for Elsie, Who May Do a Little Baiting on Her Own Hook.

By Fay Stevenson
Congress, 1918, by The Press Publishing Co. (The New York Evening World.)

OLDING that presents given to a girl before the engagement might be regarded as "bait," Judge Cluer of London dismissed a suit for the return of such gifts from a girl who broke off an engagement. What do you think of that?" I asked Judge Freschi of the Court of

Special Sessions. "That 'bait' business is a horrible classification," he frowned, "and yet, come to think of it, that is just about what it amounts to in many cases. The Indian giving suitor is a pretty cheap suitor. Presents given as bait ought to lose the bait and the game of love as well, I am glad to see a sensible Judge in London turn such a case out of court. I think most of the Judges bere

would do the same thing. "Of course when the fisherman goes after his game he offers an alluring, fascinating bait to his game, and the game, when it comes to realize that the tempting food is just a net or a

posite him, but alas! sometimes who

I was about to defend Elsde

can't even boil an egg."

the Judge continued:

he is married he discovers that Elsie

"Yes and often Elsie is caught by

the wrong balt too. No doubt she

thinks this man who sends ber

orchids, candles with the stamp of

the best companies in the business,

takes her to the best seats in the

theatre and treats her as a royal

queen for about eighteen months or

haps she changes her opinion when

he begins to bring her dalsies.

candles which advertise 'the better

firms at engagement time but we get

them for the rest of life,' and 'now

and then' takes her to the theatre

"When I was sitting in the Mag-

istrate's Court on the east side I saw

a tremendous lot of this balt business

going on. One case after another

cases it was the woman and not the

man who wanted to get back

earned sums of money which the

somewhere in the gallery,

means to entrap him, tries to throw Judge laughed. "For instance, there it off. Every caught fish tries to is the girl who invites a young man throw from his mouth that very balt to dinner and during the course of which tempted him. If he could talk the meal the mother and the maider he would probably say: 'Now, Mr. aunt and the small brothers and sis-Fisherman, this is not fair. You ters of the family assert that Elsie have caught me under false pre- made the biscuits, Elsie made the tenses.' But we hardly expect our salad, Elsie made the cake: in fact ne young men to use the same methods is made to feel that Elsie would make of courtship as they would in fishing. a wonderful wife and that the oppor-"And a man who does use bait in tunity of his life is sitting just op-

the form of jewelry, trinkets and knicknacks is not a very eligible suitor. If a man cannot win a girl by his own deep-rooted affections, by his personality and his character and natural self I am afraid he is not much of a real man.

"Affection ought to be the real force of magnetic power to draw a girl to him. When a man has that kind of balt to offer he never has

any trouble to land his fiancee. "I often wonder why there is so much fuss over engagement presents so is a very great man. But per anyway; at times it seemed as if a man were giving a tip as he would

to a waiter or waitress for attention! "Of course there is a certain moral satisfaction in this giving of presents and I think most men do it unselfishly without any hope of reward. They do it because it gives them pleasure, because they want to, and not as a contemptible little bait to a girl's affections If a man really loves a girl and he sees a pretty Oriental ring, a chic little beaded handbag or a dainty filmy scarf he immediately thinks how that just fits Dolly, or Jessie, or Marie, had foolishly given to the man. me just a little tiny bit more when might say this was a 'verbar b because that particular gift seems to

"Now looking at it from the girl's

The man always claimed that wanted a hundred, two hundred of lars (whatever the poor girl had) furnish a little apartment for the when they were married. And standpoint. Of course legally and girl trustingly handed it over to his make ten dollars a day. Without ing a button to have some photo-confidently into the camera's eye, only to find that their noses did not out for promising material. Mass of the graphs brought, "is plain, genuine, only to find that their noses did not out for promising material. Mass of the stars who started out by presenting herself as an applicant for a place as "extra." Both Mass and her sister Margaret got \$7 that the "cuff-shooter" mouth. You never get but one of the stars who started out by presenting herself as an applicant for a place as "extra." Both Mass and her sister Margaret got \$7 that a young lady of refinement that the young lady of refinement that a young lady of refinement that young lady of refinement that Then the man disappeared. And the girl came to me to recover her money. Unfortuniately I had no power to come to her rescue. The lure of a

tittle bit of baiting herself," the dent. She is not as anxious for marriage as the oid-fashioned girl was and therefore she is not as apt to be caught by a false balt. And as far as that is concerned even the society girl is getting so she doesn'; fall for the bait of a new title, or a much-envied name. Have you noticed how many society girls have called off their engagements recently, just within twenty-four hours, too? All this means a step forward. It means that we shall have less divorces and happier, better marriages. The percentage of marriages wh are never allowed to reach the fifth year anniversary is far too great. Both man and girl would do better to reject the balt while there is time."

> enable a man to strike a harder blow than the impact of his fist or the kick of his boot-and at a far greater distance than the length of his arm-so consistent advertising enables a man to persuade more powerfully than by speaking to a few neighbors - enables him to reach untapped sources of patronage at wonderful distancesrather than depend upon precarious transient trade or pitying acquaintances.

Rifles are but perfected stone throwers. And advertising is the modern weapon-the rifle of big business. It is the better way and the only way to bring protection from and to bring down big gamel